

# BOWEN FINTECH PLC

INVESTOR PRESENTATION | AUGUST 2022

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# Introduction

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Bowen Fintech Plc was incorporated in the UK in April 2021

Seasoned team highly experienced in global capital markets, cross-border M&A and in completing and managing value accretive transactions

The Company is seeking a listing on the London Stock Exchange (Standard List) during early Q3 2022

Raising up to £2 million at 4p per share

Post IPO will be seeking to acquire proven business(es) in the technology innovations sector most likely related to the financial services, but applications related to other industry sectors will also be considered

# Investment Criteria & Strategy

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Focusing on the technology innovations market particularly related to the financial services sector e.g. digital payment systems, trading platforms and related infrastructure

But will also consider technology related to other industry sectors such as healthcare, cyber security, cleantech, artificial intelligence and specialty manufacturing

Preferably revenue generating - with potential for attractive growth and a clear pathway to high quality earnings

Ownership of target businesses held by management will be an important consideration, aligning management and shareholder interests

Small to medium cap range to make negotiations efficient where companies are at an inflection point, such as those requiring additional management expertise, are able to innovate by developing new products or services, or where the Board believes it can drive improved financial performance and may help facilitate growth

Not geographically focused; however, the Company will initially focus on businesses located in Europe, Asia (including China) and the U.S

# Board & Founders

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**Mr Aamir Quraishi**  
**Non-Executive Chairman**  
*(UK Resident)*

- Seasoned investment banker (25 yrs) and experienced board director. Has worked in London, Tokyo & Dubai
- Formerly PwC, Dresdner Kleinwort, Libertas Capital Group Plc, Teneo
- Completed over US\$20bn in M&A and capital market transactions across a number of industry sectors globally
- Formerly a Nominated Advisor (5 yrs), and is a qualified chartered accountant and member of the ICAEW
- Read Economics at the University of Cambridge.

**Mr Allan Rowley**  
**Independent NED**  
*(UK Resident)*

- Practicing CFO with 20+ years experience in public and private growth companies
- Formerly Arthur Andersen, E&Y
- Sector experience includes pharmaceutical, technology, healthcare, financial services, fintech, recruitment, mining and gaming
- Has led teams across the UK, Europe, North America, Latin America, the UAE, China and Japan
- Read Philosophy at Aberystwyth University College of Wales, and is a qualified chartered accountant and member of the ICAEW

**Mr Shanchun ('Shawn') Huang**  
**Founding Shareholder**  
*(UK Resident)*

- Over 16 yrs experience in the financial services and investment industry, successfully assisting 37 enterprises to complete fundraising/public offerings
- Formerly Wealth Index (Beijing) Fund Management Co., Ltd (*President; PE fund management services*), Wealth Index (Beijing) International Investment Consulting Co., Ltd (*President; investment management*), Zhejiang Geely Holding Group Corporation Ltd (*VP; global automobile company*)
- Currently Group CEO of Future Fintech Group, Inc. a Nasdaq-listed investment holding company (FTFT)
- Major shareholder of Shineco Inc (NASDAQ listed : TYHT) since Oct 2020 instilling senior management and new strategy
- Graduate of Hefei Staff University of Science and Technology

**Mr Weicheng Pan**  
**Founding Shareholder**  
*(China Resident)*

- Well-known angel fund investor in Asia and the Dean of Guangdong Jewish Thinking Business School and the President of Malaysia Fighter Business Channel Co., Ltd. Has conducted over 100 lectures in Malaysia and Singapore.
- Formerly, Chengji Group (chairman) and investment banking adviser to Huatai Securities
- Sep. 2019 - won the Asia-Pacific Education Lifetime Achievement Award.
- Has helped raise over USD 1 bn for various enterprises and is currently an independent director of Nasdaq listed company TD Holdings, Inc.
- Graduated from Wuhan University of Science and Technology in Business Administration.

# Technology Innovation within Financial Services

- ✓ Innovations in the Fintech sector have emerged considerably in the last few years – leading to a more customer-centric approach.
- ✓ **Collaboration between financial services companies and technology companies** have progressed with innovative and disruptive products in a continually changing environment and the rise of challenger banks.
- ✓ Fintech is particularly gaining prominence across the globe by replacing traditional financial services in various sectors such as payments, electronic commerce, banking, social commerce, wealth management and others.
- ✓ With a **large number of mobile users who have a penchant for online transactions**, coupled with the fact that the implementation of Fintech significantly **improves the customer experience** by providing convenience in payments and delivery in relation to e-commerce, the global Fintech market demand is expected to experience incredible growth in the future.
- ✓ Independent research suggests that the global financial technology market is expected to grow gradually and reach a **market value of approximately US\$324 billion by 2026**, growing at a **compound annual rate of about 23% over the next 5 years**.
- ✓ North America has been the leading revenue contributor to the global fintech industry and is presumed to continue being so in the coming years as it continues to increase adoption and development of prominent technologies. But opportunities are also plentiful in the Asia-Pacific region, and investment is rushing to capitalise upon them.
- ✓ Open banking and other regulatory policies are modifying financial services business, with external service providers ready to access customer data. China and India are experiencing much higher penetration rates for fintech services in this vicinity.

# Capital Structure

SHARES	Cash	Shares	Shareholding @ IPO <sup>2</sup>
Directors & Founders	50,000	5.0m	9.1%
IPO	<u>2,000,000</u> <sup>2</sup>	<u>50.0m</u>	<u>90.9%</u>
Total <sup>1</sup> (pre set up & IPO costs)	2,050,000	55.0m	100%
Set-up & IPO costs (est)	<u>(250,000)</u>		
Net cash @ IPO <sup>2</sup>	<b>1,800,000</b>		

## WARRANTS

Directors & Founders (50% 4p / 50% 8p)	8,000,000
Broker Warrants (4p)	575,000 <sup>3</sup>
<b>Total</b>	<b>8,575,000</b>

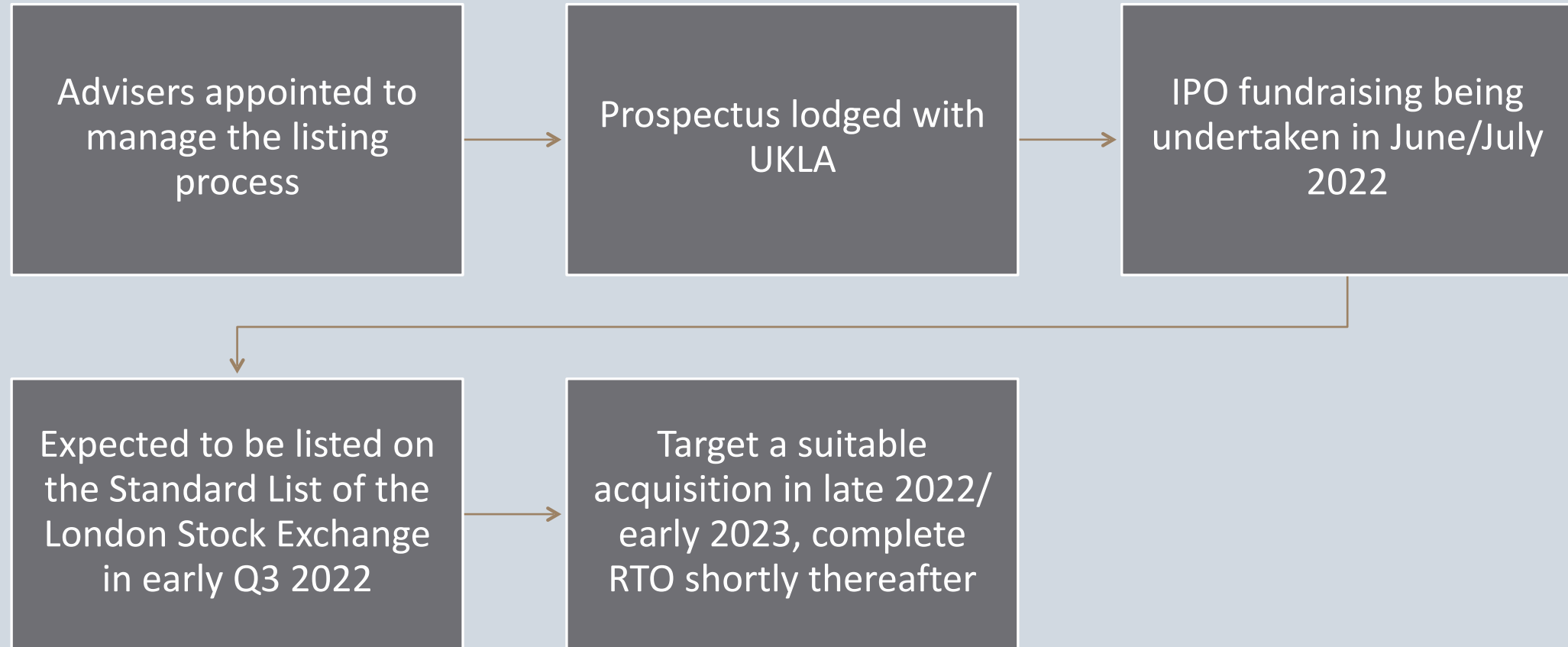
### Notes:

<sup>1</sup> Assumes £2m raised at the IPO at the Placing price

<sup>2</sup> Of which approx £1.95m already conditionally placed

<sup>3</sup> Assumes Broker raises £50k, and includes additional Performance-related warrants (£20k) subject to share price performance

# Roadmap





THANK YOU

[www.ukbowen.com](http://www.ukbowen.com)

c/o Ince Gordon Dadds LLP  
Aldgate Tower  
2 Lemn Street  
London E1 8QN